**Financial Statements** 

Friends of Casco Bay

March 31, 2013

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# FRIENDS OF CASCO BAY

March 31, 2013

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## INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

To the Board of Directors Friends of Casco Bay South Portland, Maine

We have compiled the accompanying statements of financial position of Friends of Casco Bay (a nonprofit organization) as of March 31, 2013 and 2012, and the related statements of activities, functional expenses, and cash flows for the years then ended. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with accounting principles generally accepted in the United States of America.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of financial statements.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Dawson, Smith, Puris & Bassett, P.A.

May 31, 2013

# STATEMENTS OF FINANCIAL POSITION

# FRIENDS OF CASCO BAY

March 31, 2013 and 2012

ASSETS			2013		2012
CURRENT ASSETS					
Cash and cash equivalents Contingency fund cash		\$	133,746	\$	178,922
Boats fund cash			91,566		91,566
Accounts receivable			227,633		272,896
Promises to give			17,909		19,021
Prepaid expenses			28,421 12,879		65,970
	TOTAL CURRENT ASSETS		512,154		7,473 635,848
PROPERTY AND EQUIPMENT					
Equipment and furnishings			99 220		FF 000
Vehicle			88,228 31,441		55,862
Boats			196,468		31,441 107,020
	TOTAL PROPERTY AND EQUIPMENT		316,137	_	194,323
Less accumulated depreciation			184,374		176,291
	NET PROPERTY AND EQUIPMENT		131,763		18,032
OTHER ASSETS		······	10.11.00		10,002
Beneficial interest in assets held I	ov othere				
Donolloid interest in assets field i	by others		990,351		946,720
			990,351		946,720
	TOTAL ASSETS	\$	1,634,268	\$	1,600,600
LIABILITIES AND NET ASSETS					
CURRENT LIABILITIES					
Accounts payable		œ	4 047	•	
Other current liabilities		\$	1,817	\$	6,250
Current portion of long-term debt			1,848		7,021
Accrued vacation			1,049 28,031		6,288
	TOTAL CURRENT LIABILITIES		32,745		29,316 48,875
			02,740		40,075
LONG-TERM DEBT, net of current p	ortion				1,049
NET ASSETS Unrestricted					
Undesignated	•		242.250		400.040
Designated			242,250 1,081,917		129,843
<b>5</b>	TOTAL UNRESTRICTED NET ASSETS		1,324,167		1,038,286
	10 11 20 11 120 1		1,324,107		1,168,129
Temporarily restricted net assets			277,356		382,547
	TOTAL NET ASSETS		1,601,523		1,550,676
	TOTAL LIABILITIES AND NET ASSETS	\$	1,634,268	\$	1,600,600

See independent accountants' compilation report and notes to financial statements.

## STATEMENTS OF ACTIVITIES

# FRIENDS OF CASCO BAY

Years Ended March 31, 2013 and 2012

		Yea		ed March 31,	2013	3	١	ear Ended
	1.6			emporarily			Ma	arch 31, 2012
OPERATING ACTIVITY		restricted	<u>-</u>	Restricted		Total		Total
Operating Revenues								
Individual gifts	\$	105 000	•		_	_		
Corporate gifts	Φ	185,866	\$	83,265	\$	269,131	\$	350,346
Foundation grants		46,996		4,025		51,021		68,979
Government grants and contracts		208,510		3,990		212,500		280,750
Nonprofit contributions		131,557		4,733		136,290		130,610
In-kind gifts		12,753		-		12,753		14,451
Fundraising events		109,254		-		109,254		77,643
Investment income		23,939		-		23,939		18,944
		298		-		298		1,233
Miscellaneous income		8,674		-		8,674		8,995
Transfers from beneficial interest in assets						•		-,
held by others to operations		20,760		16,000		36,760		34,740
Net assets released from restrictions		106,472		(106,472)		-		5 1,1 10
TOTAL OPERATING REVENUES		855,079		5,541		860,620		986,691
				•		000,020		000,001
Program Service Expenses								
Baykeeper operations		277,654		-		277,654		299,874
Water quality monitoring program		277,067		_		277,067		209,239
Pumpout boat program		26,839		_		26,839		
TOTAL PROGRAM SERVICES	-	581,560				581,560		32,169
Management and general expenses		113,350		_		113,350		541,282
Fundraising expenses		158,880		_		158,880		94,499
TOTAL OPERATING EXPENSES		853,790				853,790		145,586
CHANGES IN NET ASSETS FROM OPERATIONS		1,289		5,541				781,367
		1,200		5,541		6,830		205,324
NONOPERATING ACTIVITY								
Net assets released from restrictions for								
capital acquisitions		111,118		(111,118)				
Investment income		6,399		386		0.705		
Net realized and unrealized investment gains		82,098		300		6,785		8,972
Transfers to operations from beneficial		02,090		-		82,098		26,157
interest in assets held by others		(26.700)				400		
Investment fees		(36,760)		-		(36,760)		(34,740)
CHANGES IN NET ASSETS FROM		(8,106)		-		(8,106)		(7,864)
NONOPERATING ACTIVITY		454.740		(445 = 55)				
NONOPERATING ACTIVITY		154,749		(110,732)		44,017	•	(7,475)
INCREASE IN NET ASSETS		156 020		(405 404)		50 O I		
MONEAGE IN NET AGGETS		156,038		(105,191)		50,847		197,849
NET ASSETS AT BEGINNING OF PERIOD		1,168,129		382,547		1 550 676		4 350 007
		1,100,128		302,047		1,550,676		1,352,827
NET ASSETS AT END OF PERIOD	\$	1,324,167	\$	277,356	\$	1,601,523	\$	1,550,676

# STATEMENT OF FUNCTIONAL EXPENSES

FRIENDS OF CASCO BAY

Year Ended March 31, 2013

	O Ba	Baykeeper Operations	N N N	Water Quality Monitoring		Pumpout Boat		Total Programs	Mana	Management & General	5 (1)	Fundraising Expenses	_	Total Expenses
PERSONNEL														
Salaries and wages	क	182,434	↔	114,644	↔	13,264	↔	310,342	₩	79,030	υ	71.230	<del>63</del>	460,602
Employee benefits and taxes		38,239		27,499		1,624		67,362		15,640	-	17,010		100,012
		220,673		142,143		14,888		377,704	ļ	94,670		88,240		560,614
OTHER EXPENSES														
Advertising		1,080		•		1		1,080		ı		4.376		5.456
Boat and truck operation		5,721		4,504		2,253		12,478		ı				12.478
Computer/copier expense		1,815		1,270		174		3,259		1,047		985		5.291
Conferences, seminars, meetings		1,876		ı		ı		1,876		1,502		6.664		10,042
Depreciation expense - boat and truck		5,062		3,429		503		8,994		. '		. '		8,994
Depreciation expense - other		ı		1,195		1,791		2,986		2,417		1,083		6,486
Dues, subscriptions, publications		1,549		299		41		1,889		247		1,067		3,203
In-kind expenses		6,599		90,320		1,213		98,132		1,206		9,916		109,254
Insurance		1,825		2,446		1,621		5,892		452		425		6,769
Internet fees		68		48		7		123		33		37		199
Licenses and fees		194		•		22		251	. •	2,111		389		2,751
Office supplies/services		1,707		1,194		164		3,065		985		926		4,976
Payroll processing service		887		620		82		1,592		512		481		2,585
Printing and postage		8,604		352		28		9,014		463		27,090		36,567
Professional fees		1,841		10,719		111		12,671		999		627		13,964
Kent		8,227		3,905		536		12,668		3,810		6,101		22,579
Repairs and maintenance		19		810		1,402		2,231		,		111		2,342
Supplies		4,925		10,136		1,661		16,722		1,079		7,149		24,950
echnical support				,		1		•				1,438		1.438
Telephone		2,426		968		216		3,610		692		661		5.040
Travel and meals		1,951		2,286				4,237		1,026		786		6,049
Utilities		605		423		28		1,086		349		328		1,763
	•	1100	•	0001	•	0	•				:			
	A	711,654	<del>0</del>	711,067	æ	26,839	₩	581,560	မ	113,350	es l	158,880	es l	853,790

# STATEMENT OF FUNCTIONAL EXPENSES

FRIENDS OF CASCO BAY

Year Ended March 31, 2012

	<u>я</u> 6	Baykeeper Operations	Wai	Water Quality Monitoring	۵	Pumpout Boat		Total Programs	Man	Management & General	5 0	Fundraising Expenses	ů.	Total Expenses
PERSONNEL														
Salaries and wages	↔	190,053	↔	90,899	49	15,762	<del>69</del>	296.714	69	64 149	<del>U</del> .	85 854	<del>U</del>	446 717
Employee benefits and taxes		46,105	į	24,108		2,272		72,485	•	15,530	<b>,</b>	20,831	<b>→</b>	108,846
		236,158		115,007		18,034		369,199		79,679		106 685		555 563
OTHER EXPENSES						•		, '		) )		,		200,000
Advertising		1,520		ı		,		1.520		,		1		1 520
Board expense		ı		1		ı		) '		903		1 (		020,
Boat and truck operation		6,499		4,564		3.074		14.137		} '				14 137
Computer/copier expense		1,812		978		182		2.972		842		833		101.17
Conferences, seminars, meetings		2,133		551		1		2.684		145		95		2,01
Depreciation expense		5,519		7,379		2,132		15,030		1.919		3 ,		16 949
Dues, subscriptions, publications		1,654		348		28		2,030		128		896		3.126
Equipment		1,194		7,849		ı		9,043		1		1.672		10,715
In-kind expenses		13,148		54,507		3,380		71,035		399		6,209		77,643
Insurance		899		879		2,403		4,181		418		413		5,012
Internet rees		107		28		7		176		20		49		275
Licenses and fees		ı		•		100		100		250		•		350
Laboratory tees		F		2,056		1		2,056		r		1		2.056
Office supplies/services		2,371		944		176		3,491		806		803		5,202
Payroll processing service		936		456		71		1,463		316		423		2,202
Printing and postage		5,390		1,339		87		6,816		696		9,171		16,956
Professional fees		2,217		699		125		3,011		576		964		4,551
Rent		6,542		3,410		635		10,587		2,936		5,062		18,585
Repairs and maintenance				,		643		643		•		ı		643
Service charges and tees		•		•		ı		ı		2,585		1,619		4,204
selidans		5,588		5,701		788		12,077		•		9,008		21,085
l elephone		2,568		989		235		3,489		456		451		4,396
Travel and meals		2,974		1,510				4,484		630		865		5,979
Utilities		645		348		65		1,058		300		596		1,654
	49	299.874	G	209 239	€:	32 169	¥	541 282	¥	007	6	445 506		104 001
				) )		22:1:0	*	404,170	9	34,433	P	140,000	P	/01,30/

See independent accountants' compilation report and notes to financial statements.

# STATEMENTS OF CASH FLOWS

## FRIENDS OF CASCO BAY

Years Ended March 31, 2013 and 2012

CASH FLOWS FROM OPERATING ACTIVITIES	 2013	 2012
Changes in net assets Adjustments to reconcile changes in net assets to net cash provided by operating activities	\$ 50,847	\$ 197,849
Depreciation  Net realized and unrealized investment gains  Changes in operating assets and liabilities:	15,480 (82,098)	16,949 (26,157)
Accounts receivable Promises to give Prepaid expenses	1,112 37,549 (5,406)	23,078 9,383 7,301
Accounts payable Other current liabilities Accrued vacation	(4,433) (5,173) (1,285)	5,029 86 6,470
NET CASH PROVIDED BY OPERATING ACTIVITIES	 6,593	239,988
CASH FLOWS FROM INVESTING ACTIVITIES  Purchase of property and equipment  Transfers from beneficial interest in assets held by others  Net investment income reinvested  Net investment fees paid from beneficial interest in assets held by others	(129,211) 36,760 1,707	(2,986) 34,740 (808)
NET CASH PROVIDED BY INVESTING ACTIVITIES	(90,744)	30,946
CASH FLOWS FROM FINANCING ACTIVITIES  Principal payments on long-term debt  NET CASH USED BY FINANCING ACTIVITIES	(6,288) (6,288)	 (6,288) (6,288)
NET (DECREASE) INCREASE IN CASH	(90,439)	264,646
Cash at beginning of year	 543,384	278,738
CASH AT END OF YEAR	\$ 452,945	\$ 543,384
Operating cash Contingency fund cash Boats fund cash	\$ 133,746 91,566 227,633	\$ 178,922 91,566 272,896
	\$ 452,945	\$ 543,384

NOTES TO FINANCIAL STATEMENTS

FRIENDS OF CASCO BAY

March 31, 2013 and 2012

# NOTE A--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Activities

Friends of Casco Bay is a nonprofit environmental organization located in South Portland, Maine, dedicated to improving and protecting the environmental health of Casco Bay. Its programs include the BayKeeper program, water quality monitoring, vessel pumpout services, and BayScaping programs. Friends of Casco Bay's operations are funded through donations, foundation grants, and government grants and contracts.

#### Basis of Accounting

The Organization prepares its financial statements on the accrual basis in accordance with accounting principles generally accepted in the United States of America. Revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

#### Basis of Presentation

The accompanying financial statements include the assets, liabilities, and net assets of the Organization. Under FASB ASC 958-205-05-6, the Organization is required to report information regarding its financial position and activities according to three classes of net assets based on the existence or absence of donor imposed restrictions and the nature of those restrictions: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. In addition, the Organization is required to present a statement of cash flows.

#### Cash and Cash Equivalents

For purposes of the statements of cash flows, management considers all highly liquid debt instruments with a maturity of three months or less when purchased to be cash equivalents.

#### Accounts Receivable

Accounts receivable is recorded net of an allowance for doubtful accounts. The allowance is estimated from historical performance and projections of trends. At March 31, 2013 and 2012, the allowance for doubtful accounts was \$0.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of additions and deductions during the reporting period. Actual results could differ from those estimates.

FRIENDS OF CASCO BAY

March 31, 2013 and 2012

NOTE A--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES--Continued

#### Income Taxes

Friends of Casco Bay is a not-for-profit organization exempt from federal and state income taxes under Internal Revenue Code Section 501(c)(3) and, therefore, has made no provision for federal income taxes in the accompanying financial statements. In addition, the Organization has been determined not to be a private foundation under Section 509(a) of the Code.

The Organization's policy is to record tax related interest expense and penalties assessed by taxing authorities in general and administrative expenses. For the years ended March 31, 2013 and 2012, there was no tax related interest or penalties expense recorded and no accrued interest and penalties.

The Organization's federal and state tax returns are open for examination for the years ended March 31, 2013, 2012 and 2011.

#### Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support when received, depending on the existence or nature of donor restrictions. Promises to give are recorded as temporarily restricted net assets until collected. When a restriction has been met or expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Contributions of assets other than cash are recorded at their estimated market value. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risks involved. Amortization of discount is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions. An allowance for uncollectible contributions received is provided based upon management's judgment of potential defaults. The determination includes such factors as prior collection history, type of contribution, and the nature of the fund raising activity.

Contributions of land, buildings, and equipment without donor stipulations concerning the use of such long-lived assets are reported as revenue of the unrestricted net asset class. Contributions of cash or other assets to be used to acquire land, buildings, and equipment with such donor stipulations are reported as revenues of the temporarily restricted net asset class; the restrictions are considered to be released at the same time of acquisition of such long-lived assets.

FRIENDS OF CASCO BAY

March 31, 2013 and 2012

NOTE A--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES--Continued

#### Revenues

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expirations of temporary restrictions on net assets by fulfillment of the donor-stipulated purposes or by passage of the stipulated time period are reported as reclassifications between the applicable classes of net assets.

#### Property and Equipment

The Organization records property and equipment at cost, or fair market value if donated. Costs that do not significantly increase the useful life of an asset are charged to repairs and maintenance. Depreciation is computed using the straight-line method over the useful lives of the assets.

#### Promises to Give

Promises to give are recorded when the donor makes a promise to give to the Organization. Promises to give due in the next year are reflected as current promises to give and are recorded at their net realizable value. Significant promises to give due in subsequent years are reflected as long-term promises to give and are recorded at the present value of their net realizable value, using risk-free interest rates applicable to the years in which the promises are received. All promises to give are receivable in less than one year.

## Beneficial Interest in Assets Held by Others

As more fully described in Note B, the Organization is the beneficiary of an endowment fund held by Maine Community Foundation. The assets are invested in debt and equity securities and the Organization records its interest in the endowment fund at the fair value of the underlying assets. Realized and unrealized gains and losses and investment income from the fund are included in the statement of activities as nonoperating revenue. It is the Organization's intent to use transfers from the endowment fund for operations and, accordingly, transfers are included as operating revenue with a corresponding expense as nonoperating activity.

#### **Functional Expenses**

The Organization allocates its expenses on a functional basis among its various programs. Expenses that can be identified with a specific program are allocated directly according to their natural expense classification.

#### Subsequent Events

The Organization has evaluated all subsequent events through May 31, 2013, the date the financial statements were available to be issued.

See independent accountants' compilation report.

FRIENDS OF CASCO BAY

March 31, 2013 and 2012

NOTE A--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES--Continued

#### <u>Advertising</u>

The Organization expenses advertising costs as they are incurred. Advertising expense for the years ended March 31, 2013 and 2012 were \$5,456 and \$1,520, respectively.

#### Reclassifications

Certain items in the 2012 financial statements have been reclassified to permit comparability.

# NOTE B-BENEFICIAL INTEREST IN ASSETS HELD BY OTHERS

In 2001, the Organization established an endowment fund (the Fund) with the Maine Community Foundation (MCF). The account is used to invest, as long-term investments, proceeds from capital campaign pledges that were collected to support the Baykeeper program. Net income from the Fund may be distributed to Friends of Casco Bay at least annually. Distributions in excess of net income may also be made to Friends of Casco Bay with the approval of MCF's Board of Directors upon recommendation of Friends of Casco Bay.

While the Organization has designated itself as the beneficiary of the Fund, MCF retains a variance power over the funds. The variance power allows MCF to modify any restriction or condition on the distribution of funds for any specified charitable purpose or to specified organizations if, in the judgment of MCF, such restriction or condition becomes unnecessary, incapable of fulfillment, or inconsistent with the charitable needs of the community. At March 31, 2013 and 2012, the endowment fund had values of \$990,351 and \$946,720, respectively, which are reported in the statement of financial position as beneficial interest in assets held by others.

## NOTE C--DESIGNATED NET ASSETS

Designated net assets represent unrestricted net assets designated by the Board and are comprised of the following:

	 March 31, 2013	 March 31, 2012
Cash reserved for contingencies Beneficial interest in assets held by others	\$ 91,566 990,351	\$ 91,566 946,720
Totals	\$ 1,081,917	\$ 1,038,286

FRIENDS OF CASCO BAY

March 31, 2013 and 2012

# NOTE D--TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets represent net assets restricted by outside donors for the following purposes:

	March 31, 2013	March 31, 2012
Boats fund Time restricted Baykeeper Bayscaping education	\$ 254,123 2,500 16,000 4,733	\$ 338,492 - 26,055
Ocean acidification Speaker series Nitrogen initiative	- - -	11,500 1,500 5,000
Totals	\$ 277,356	\$ 382,547

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of other events specified by donors.

		ear Ended rch 31, 2013	ear Ended ch 31, 2012
Curriculum Ocean acidification Speaker series Nitrogen initiative Bayscaping Baykeeper Data exchange Probe acquisition Sediment sampling Boats fund	<b>\$</b>	11,500 1,500 5,000 - 26,055 - - - 55,617	\$ 14,000 - - 5,000 26,917 20,000 1,077 15,000
Fleet expenses		6,800	 21,701
Net assets released from restrictions	\$	106,472	\$ 103,695
Net assets released from restrictions for capital acquisitions	\$	111,118	

# NOTE E--SIGNIFICANT CONCENTRATION OF CREDIT RISK

The Organization maintains a majority of its cash balances in one financial institution located in South Portland, Maine. The balances are insured by the Federal Deposit Insurance Corporation up to \$250,000. Balances in certain accounts sometimes exceed this amount.

See independent accountants' compilation report.

## FRIENDS OF CASCO BAY

March 31, 2013 and 2012

## NOTE F .- IN-KIND GIFTS

In-kind gifts are valued at the fair market of the services or goods received based on an arms-length transaction.

During the years ended March 31, 2013 and 2012, in-kind contributions consisted of the following:

	ear Ended ch 31, 2013	ear Ended ch 31, 2012
Water quality monitoring Baykeeper Pumpout Fundraising Film Festival Office equipment, supplies, and meetings	\$ 90,320 910 1,213 4,228 11,378 1,205	\$ 54,507 13,148 3,380 2,941 3,268 399
	\$ 109,254	\$ 77,643

#### NOTE G--LINE OF CREDIT

At March 31, 2013 and 2012, the Organization had a line of credit available for \$50,000. There was no balance outstanding at March 31, 2013 or 2012. Terms of the credit agreement provide for interest at the Wall Street Journal prime rate. All accounts receivable, equipment, inventory, and general intangibles of Friends of Casco Bay are assigned as collateral.

#### NOTE H--LONG TERM DEBT

At March 31, 2013 and 2012, long-term debt consisted of the following:

Male and the second second	 2013	 2012
Note payable in monthly installments of \$524 at an interest rate of 0%. The note matures June 2013 and is secured by a vehicle.  Less: current portion of long-term debt	\$ 1,049 1,049	\$ 7,337 6,288
	\$ -	\$ 1,049

Maturities of long-term debt for the year ending March 31, 2013 are \$1,049.

FRIENDS OF CASCO BAY

March 31, 2013 and 2012

#### NOTE I--LEASE

The Organization rents its single office location from Southern Maine Community College. The term of the lease is for three years beginning March 1, 2013 and expiring February 29, 2016. The Organization pays \$1,420 per month increasing 3% each year beginning March 1, 2013. Office and other rent expense for the years ended March 31, 2013 and 2012 was \$22,579 and \$18,585, respectively.

## NOTE J--RETIREMENT PLAN

The Organization has a tax deferred annuity plan established under Section 403(b) of the Internal Revenue Code. All employees with at least one year of service are eligible to participate and may elect to defer compensation up to the maximum amount allowed by the IRS. In addition, the Organization makes matching contributions for eligible employees. The Organization's contributions for the year ended March 31, 2013 and 2012 were \$17,878 and \$15,435, respectively.

## NOTE K--FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair values of the Organization's financial instruments approximate their carrying amounts, either because the expected collection or payment period is relatively short or because the terms are similar to market terms.